LIBRARY SYSTEM OF LANCASTER COUNTY

Financial Statements
With Supplementary Information

Years Ended December 31, 2021 and 2020

LIBRARY SYSTEM OF LANCASTER COUNTY

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Library System of Lancaster County Lancaster, Pennsylvania

Opinion

We have audited the accompanying financial statements of Library System of Lancaster County (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Library System of Lancaster County as of December 31, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Library System of Lancaster County and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Prior Period Financial Statements

The financial statements of Library System of Lancaster County as of December 31, 2020, were audited by other auditors whose report dated September 15, 2021, expressed an unmodified opinion on those statements.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Library System of Lancaster County's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Library System of Lancaster County's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Library System of Lancaster County's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The analysis of state and county funding to member libraries on Exhibit "F" is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Rose Bush Falk & Compay, UP

LIBRARY SYSTEM OF LANCASTER COUNTY STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2021 AND 2020

	2021	2020
ASSETS CURRENT		
Cash and cash equivalents	\$ 1,118,762	\$ 1,240,173
Accounts receivable	202,915	355,524
Prepaid expenses	71,695	118,891
Investments	1,017,752	1,027,550
T . 1 C	2 411 124	2.742.120
Total Current Assets	2,411,124	2,742,138
PROPERTY AND EQUIPMENT		
Furniture and equipment	478,865	469,733
Vehicles	172,782	172,782
Leasehold improvements	158,768	158,768
	810,415	801,283
Less: accumulated depreciation	(585,357)	(517,497)
Net December and Employment	225.059	202 707
Net Property and Equipment	225,058	283,786
OTHER ASSETS		
Security deposit	4,718	4,718
		7
Total Assets	\$ 2,640,900	\$ 3,030,642

See the accompanying independent auditor's report.

The accompanying notes are an integral part of the financial statements.

LIABILITIES AND NET ASSETS CURRENT **<		2021		2020	
Accounts payable \$ 104,173 \$ 61,417 Accrued wages 36,499 66,190 Capital lease obligation 19,768 17,617 Note payable - vehicle loan 6,464 6,464 Note payable - Paycheck Protection Program loan - 92,395 Accrued expenses 1,722 1,657 Deferred revenue 231,472 742,156 Due to Member Libraries 152,607 2,607 Due to Council of Friends 552,705 990,553 LONG-TERM Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877					
Accrued wages 36,499 66,190 Capital lease obligation 19,768 17,617 Note payable - vehicle loan 6,464 6,464 Note payable - Paycheck Protection Program loan - 92,395 Accrued expenses 1,722 1,657 Deferred revenue 231,472 742,156 Due to Member Libraries 152,607 2,607 Due to Council of Friends - 50 Total Current Liabilities 552,705 990,553 LONG-TERM Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877					
Capital lease obligation 19,768 17,617 Note payable - vehicle loan 6,464 6,464 Note payable - Paycheck Protection Program loan - 92,395 Accrued expenses 1,722 1,657 Deferred revenue 231,472 742,156 Due to Member Libraries 152,607 2,607 Due to Council of Friends - 50 Total Current Liabilities 552,705 990,553 LONG-TERM Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	<u>*</u> *	\$ 	\$	•	
Note payable - vehicle loan 6,464 6,464 Note payable - Paycheck Protection Program loan - 92,395 Accrued expenses 1,722 1,657 Deferred revenue 231,472 742,156 Due to Member Libraries 152,607 2,607 Due to Council of Friends - 50 Total Current Liabilities 552,705 990,553 LONG-TERM Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877		36,499		66,190	
Note payable - Paycheck Protection Program loan - 92,395 Accrued expenses 1,722 1,657 Deferred revenue 231,472 742,156 Due to Member Libraries 152,607 2,607 Due to Council of Friends - 50 Total Current Liabilities 552,705 990,553 LONG-TERM Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877		19,768		17,617	
Accrued expenses 1,722 1,657 Deferred revenue 231,472 742,156 Due to Member Libraries 152,607 2,607 Due to Council of Friends - 50 Total Current Liabilities 552,705 990,553 LONG-TERM Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877		6,464			
Deferred revenue 231,472 742,156 Due to Member Libraries 152,607 2,607 Due to Council of Friends - 50 Total Current Liabilities 552,705 990,553 LONG-TERM Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877		-		92,395	
Due to Member Libraries 152,607 2,607 Due to Council of Friends - 50 Total Current Liabilities 552,705 990,553 LONG-TERM Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	Accrued expenses	1,722		1,657	
Due to Council of Friends - 50 Total Current Liabilities 552,705 990,553 LONG-TERM 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	Deferred revenue	231,472		742,156	
Total Current Liabilities 552,705 990,553 LONG-TERM	Due to Member Libraries	152,607		2,607	
LONG-TERM 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	Due to Council of Friends	 -		50	
Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	Total Current Liabilities	552,705		990,553	
Capital lease obligation 772 18,860 Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	LONG TERM				
Note payable - vehicle loan 12,927 19,390 Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions With donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877		772		10.000	
Note payable - Paycheck Protection Program loan - 152,962 Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877				*	
Total Long-Term Liabilities 13,699 191,212 Total Liabilities 566,404 1,181,765 NET ASSETS Without donor restrictions With donor restrictions Total Net Assets 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	* •	12,927			
Total Liabilities 566,404 1,181,765 NET ASSETS 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	Note payable - Paycheck Protection Program Ioan	 		152,962	
NET ASSETS 2,054,320 1,813,539 Without donor restrictions 20,176 35,338 With donor restrictions 2,074,496 1,848,877	Total Long-Term Liabilities	13,699		191,212	
Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	Total Liabilities	 566,404		1,181,765	
Without donor restrictions 2,054,320 1,813,539 With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877	MET ASSETS				
With donor restrictions 20,176 35,338 Total Net Assets 2,074,496 1,848,877		2 054 320		1 813 539	
Total Net Assets 2,074,496 1,848,877					
	with donor restrictions	 20,170	-	33,336	
Total Liabilities and Net Assets \$ 2,640,900 \$ 3,030,642	Total Net Assets	 2,074,496		1,848,877	
	Total Liabilities and Net Assets	\$ 2,640,900	\$	3,030,642	

	2021					
	Without Donor	With Donor				
	Restrictions	Restrictions	Total			
SUPPORT AND REVENUE						
State funding	\$ 1,907,961	\$ -	\$ 1,907,961			
County funding	1,993,740		1,993,740			
Total state and county funding	3,901,701	-	3,901,701			
Less: disbursements to member libraries	(1,633,820)		(1,633,820)			
State and county funding retained by the System	2,267,881	-	2,267,881			
Grants	333,598	-	333,598			
Other revenue	22,829	11,038	33,867			
	2,624,308	11,038	2,635,346			
Net assets released from restrictions	26,200	(26,200)				
TOTAL SUPPORT AND REVENUE	2,650,508	(15,162)	2,635,346			
EXPENSES						
Program services	2,051,579	-	2,051,579			
Management and general	342,191	-	342,191			
Fundraising	15,957		15,957			
Total Expenses	2,409,727		2,409,727			
INCREASE (DECREASE) IN NET ASSETS	240,781	(15 162)	225,619			
INCREASE (DECREASE) IN NET ASSETS	240,781	(15,162)	223,019			
Net Assets, Beginning of Year	1,813,539	35,338	1,848,877			
Net Assets, End of Year	\$ 2,054,320	\$ 20,176	\$ 2,074,496			
net Assets, Eliu Oi Teal	φ 2,034,320	ψ 20,170	Ψ 4,074,430			

See the accompanying independent auditor's report.

LIBRARY SYSTEM OF LANCASTER COUNTY STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2021 AND 2020

	2020				
	Without Donor	With Donor			
	Restrictions	Restrictions	Total		
SUPPORT AND REVENUE					
State funding	\$ 1,756,257	\$ -	\$ 1,756,257		
County funding	1,993,740	-	1,993,740		
Total state and county funding	3,749,997		3,749,997		
Less: disbursements to member libraries	(1,747,827)	-	(1,747,827)		
State and county funding retained by the System	2,002,170		2,002,170		
Grants	458,480	-	458,480		
Other revenue	78,559	8,952	87,511		
	2,539,209	8,952	2,548,161		
Net assets released from restrictions	23,729	(23,729)			
TOTAL SUPPORT AND REVENUE	2,562,938	(14,777)	2,548,161		
EXPENSES					
Program services	2,180,814	_	2,180,814		
Management and general	322,737	_	322,737		
Fundraising	21,113		21,113		
Total Expenses	2,524,664		2,524,664		
INCREASE (DECREASE) IN NET ASSETS	38,274	(14,777)	23,497		
Net Assets, Beginning of Year	1,775,265	50,115	1,825,380		
Net Assets, End of Year	\$ 1,813,539	\$ 35,338	\$ 1,848,877		

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DEDCONNEL	P	rogram	an	d General	Ful	ndraising		Total
PERSONNEL	¢	909 072	¢	220,262	¢	10.006	Φ	1 040 221
Salaries and wages	\$	808,973	\$	220,362	\$	10,896	\$	1,040,231
Employee benefits		137,797		37,551		1,861		177,209
COLLECTION EXPENSES								
Books		97,560		-		-		97,560
Subscriptions		652		-		-		652
Overdrive subscription		8,000		-		-		8,000
Audio visual		2,682		-		-		2,682
Computer service fees		59,860		-		-		59,860
Internet access fees		233,702		-		-		233,702
Collection processing		97,812		-		-		97,812
OPERATING OVERHEAD								
Property and vehicles		43,542		11,497		565		55,604
Rent		73,012		19,411		956		93,379
Postage and shipping		3,290		175		35		3,500
Supplies		3,009		820		41		3,870
Accounting services		-		23,669		_		23,669
Legal services		_		743		_		743
Other contracted services		13,363		3,573		5		16,941
Miscellaneous operating		21		1		-		22
PROGRAM AND SERVICES								
Interlibrary loan costs		37,866		_		_		37,866
Computer expenses		265,853		8,317		1,576		275,746
Bookmobile		10,556		_		_		10,556
Be Ready Rover		16,743		_		_		16,743
Supplies		22,964		_		_		22,964
Telephone		9,908		_		_		9,908
Public relations		1,415		63		3		1,481
Library programs		33,194		_		_		33,194
Travel and conferences		4,042		770		_		4,812
Dues, memberships, and events		4,590		1,148		_		5,738
Training and development		6,885		519		19		7,423
Depreciation expense		54,288		13,572				67,860
Total Expenses	\$ 2	2,051,579	\$	342,191	\$	15,957	\$	2,409,727

See the accompanying independent auditor's report.

The accompanying notes are an integral part of the financial statements.

LIBRARY SYSTEM OF LANCASTER COUNTY STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED DECEMBER 31, 2021 AND 2020

PERSONNEL Salaries and wages Employee benefits	Program \$ 857,407 213,741	Management and General \$ 189,351 47,030	Fundraising \$ 13,772	Total \$ 1,060,530
Salaries and wages	\$ 857,407	\$ 189,351	\$ 13,772	
Salaries and wages			·	\$ 1,060,530
E			·	\$ 1,060,530
Employee benefits	213,741	47,030		Ψ 1,000,550
			3,435	264,206
COLLECTION EXPENSES				
Books	147,190	-	-	147,190
Subscriptions	881	-	-	881
Overdrive subscription	8,000	-	-	8,000
Audio visual	1,243	-	-	1,243
Computer service fees	61,554	-	-	61,554
Internet access fees	236,095	-	-	236,095
Collection processing	79,154	-	-	79,154
OPERATING OVERHEAD				
Property and vehicles	38,730	8,152	587	47,469
Rent	73,755	16,272	1,161	91,188
Postage and shipping	4,027	260	43	4,330
Supplies	18,334	4,034	295	22,663
Accounting services	· -	26,559	_	26,559
Legal services	_	-	_	-
Other contracted services	12,157	4,250	3	16,410
Miscellaneous operating	103	6	-	109
PROGRAM AND SERVICES				
Computer expenses	281,330	9,392	1,772	292,494
Bookmobile	7,958	-	-	7,958
Be Ready Rover	11,825	_	_	11,825
Supplies	24,152	_	_	24,152
Telephone	10,030	_	_	10,030
Public relations	2,391	91	7	2,489
Library programs	18,146	_	_	18,146
Travel and conferences	5,285	1,098	_	6,383
Dues, memberships, and events	5,026	1,257	_	6,283
Training and development	6,044	576	38	6,658
Miscellaneous	-	345	-	345
Depreciation expense	56,256	14,064		70,320
Total Expenses	\$ 2,180,814	\$ 322,737	\$ 21,113	\$ 2,524,664

LIBRARY SYSTEM OF LANCASTER COUNTY STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2021 AND 2020

	 2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 225,619	\$ 23,497
Adjustments to reconcile change in net assets to net cash		
provided (used) by operating activities:		
Realized and unrealized gain on investments	8,611	(27,550)
Depreciation	67,860	70,320
Paycheck Protection Program loan forgiveness	(245,357)	-
Changes in operating assets and liabilities:		
Accounts receivable	152,609	(242,775)
Prepaid expenses	47,196	6,670
Accounts payable	42,756	25,496
Accrued wages	(29,691)	24,416
Accrued expenses	65	(755)
Deferred revenue	(510,684)	688,568
Due to member libraries	150,000	-
Due to Council of Friends	 (50)	
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	 (91,066)	 567,887
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(9,132)	(45,867)
Proceeds from (purchase of) investments	 5,205	(926,667)
NET CASH USED BY INVESTING ACTIVITIES	(3,927)	(972,534)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from Paycheck Protection Program loan	_	245,357
Payments on capital lease obligation	(15,937)	(15,938)
Payments on note payable - vehicle loan	(6,463)	(6,464)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	 (22,400)	 222,955
NET DECREASE IN CASH	(117,393)	(181,692)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 1,263,506	 1,445,198
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 1,146,113	\$ 1,263,506

See the accompanying independent auditor's report.

The accompanying notes are an integral part of the financial statements.

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Operations

The Library System of Lancaster County (the Organization) was incorporated in Pennsylvania in 1987. The Organization was established to directly receive and distribute funds and to provide services to all local public libraries in Lancaster County. In addition, the Organization is responsible for planning and overseeing long-range programs and the development of public library services in Lancaster County.

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentration of credit risk consist principally of cash deposits. The Organization maintains its cash balances at a local financial institution. The cash balances are insured by the Federal Deposit Insurance Corporation (FDIC) for up to \$250,000. Cash balances in excess of federally insured limits amounted to \$385,519 at December 31, 2021.

The Organization also maintains an account with one stock brokerage firm. The account contains cash and securities. Balances are insured up to \$500,000 (with a limit of \$250,000 for cash) by the Securities Investor Protection Corporation (SIPC). Balances in excess of insured limits amounted to \$516,813 at December 31, 2021.

The revenue from the County of Lancaster totaled \$1,993,740 for each of the years ended December 31, 2021 and 2020, which accounted for 45% and 46% of total revenue for the years ended December 31, 2021 and 2020, respectively. The revenue from the Commonwealth of Pennsylvania totaled \$1,756,257 and \$1,594,716 for the years ended December 31, 2021 and 2020, respectively, which accounted for 45% and 46% of total revenue for the years ended December 31, 2021 and 2020, respectively.

A major vendor is a vendor whose goods and services represent 10% or more of the Organization's total purchases for the year. There was one vendor who met the major vendor criteria. Purchases from this vendor were \$480,818 and \$427,084 for the years ended December 31, 2021 and 2020.

Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America. The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Not-for-Profit Organizations" (the "Guide"). ASC 958-205 was effective January 1, 2018.

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified as follows:

<u>Net assets without donor restrictions</u>: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time-to-time.

<u>Net assets with donor restrictions</u>: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Fund Raising and Other Public Support

Support that is restricted by the donor is reported as an increase in net assets - without donor restriction if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets - with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets - with donor restrictions are reclassified to net assets - without donor restriction and reported in the financial statements.

Grants and State and County Funding

The Organization accounts for grant and government funding as conditional contributions in the statements of activities. Revenue is recognized when expenses have been incurred for the purpose specified by the grantor or funding resource during the period. All funds not expended in accordance with the grants are recorded as deferred revenue until such barriers are met.

Cash and Cash Equivalents

The Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Use of Estimates

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, income and expenses. The Organization's estimates relate primarily to depreciation, which is based on estimated useful lives, and the functional allocation of expenses for the statements of functional expenses.

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

Property and equipment are stated at cost. Donations of property and equipment are recorded as contributions at fair value at the date of gift. Assets that cost \$2,500 or more and have a useful life greater than one year are capitalized. The cost of books is expensed when purchased. Depreciation is provided on the straight-line method over the following estimated useful lives:

Furniture and equipment 5 - 10 Years Vehicles 5 Years Leasehold improvements 10 - 40 Years

Routine repair and maintenance costs are expensed as incurred.

The charge for depreciation amounted to \$67,860 and \$70,320 for the years ended December 31, 2021 and 2020, respectively.

Advertising

The Organization follows the policy of charging the cost of advertising to expense as incurred. The charge for advertising amounted to \$-0- for the years ended December 31, 2021 and 2020.

Compensated Absences

The Organization maintains a leave time policy in which employees can accrue earned leave time. Employees may carry over a maximum of half their annual eligibility of unused vacation time to the next year. The maximum amount that could be carried over by any employee is 12.5 days. Employees will be compensated for their balance of accrued vacation time upon voluntary termination or retirement. Employees may also carry over a maximum 975 hours of earned sick leave and are eligible, upon retirement, to receive payment of half their sick leave balance, up to 20 days.

It is the Organization's policy to record an accrued liability for material compensated absences. The recorded liability for compensated absences was \$27,599 and \$57,168 as of December 31, 2021 and 2020.

NOTE 1: <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (Continued)

Functional Expenses

The costs of providing the Organization programs and supporting services has been summarized on a functional basis in the statements of activities. Certain expenses are charged directly to program or supporting services based on specific identification. Indirect expenses have been allocated by management based on reasonable allocation methods. Such allocations are determined by management on an equitable basis according to the following methods of allocation:

The expenses that are allocated include the following:

Expense	Method of Allocation
Personnel	Time and effort
Operating overhead	Full time equivalent
Programs and services	Direct allocation
Local grant expenses	Direct allocation
Depreciation	Direct allocation

Donated Materials and Services

Contributed property and equipment are recorded at fair value at the date of donation. No amounts have been reflected in the financial statements for contributed services because they do not meet the criteria established by the FASB ASC topic relating to Donated Services. However, board and committee members and volunteers have donated significant amounts of their time to the Organization.

Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and, therefore, has made no provision for income taxes in the accompanying financial statements. In addition, the Internal Revenue Service (IRS) has determined that the Organization is not a private foundation within the meaning of Section 509(a) of the Internal Revenue Code.

Accounts Receivable

It is the Organization's policy to record an allowance for doubtful accounts based on management's assessment of the collectability of specific balances and the aging of accounts receivable. Management has determined that no valuation allowance for uncollectible accounts is required as of December 31, 2021 and 2020. There were no accounts receivable over 90 days for the years ended December 31, 2021 and 2020.

Accounts receivable consisted of the following at December 31:

		 2020	
Accounts receivable, trade Employee Retention Credits	\$	118,309 84,606	\$ 355,524
	\$	202,915	\$ 355,524

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition

In May 2014, the Financial Accounting Standards Board (FASB) issued new revenue recognition guidance (Accounting Standard Codification (ASC) 606) to provide a single, comprehensive revenue recognition model for all contracts with customers, Accounting Standard Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). This guidance requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard supersedes all existing U.S. GAAP guidance on revenue recognition and is expected to require the use of more judgment and result in additional disclosures.

The Organization adopted the new guidance on January 1, 2020, following the modified retrospective method of transition. The Organization's revenue is primarily recognized in the point in time at which control transfers to the customer. The Organization considered the aggregate impact of all modifications that occurred prior to the effective date of the standard for purposes of identifying performance obligations, determining the transaction price and allocating the transaction price to performance obligations. The result of the impact is that no prior period comparative information was needed to be recast to reflect the impact of the new guidance and therefore continues to be reported under the accounting guidance in effect during those periods.

Revenue Recognition Policy

If the Organization enters into an exchange transaction, the Organization recognizes revenue when it satisfies a performance obligation by transferring control over a product or services to a customer. Management has determined that the Organization does not participate in material transactions that would qualify as an exchange transaction.

Subsequent Events

Management has evaluated all events and transactions occurring after the balance sheet date through September 13, 2022, the date through which the financial statements were available to be issued. Management feels that no events or transactions occurred subsequent to the balance sheet date requiring an adjustment to the financial statements or disclosure in the footnotes.

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Global Pandemic

In December 2019, the Coronavirus Disease 2019 (COVID-19) was reported in China. On March 11, 2020, the World Health Organization declared COVID-19 a global pandemic. As a result of the COVID-19 outbreak in the United States, there has been significant economic disruption due to business closures and shelter in place orders. There is considerable uncertainty around the duration of business closures and shelter in place orders and the near-term impact of these events on the United States and global economy.

As a result of the outbreak of COVID-19 and its impact on the broader economy and community, the Organization has been adversely affected through disruptions and restrictions on the Organization's employees' ability to work, postponement of certain services for a period of time resulting in decreased revenues.

As of the report date, the Organization is operating in compliance with certain guidelines. The Organization obtained funding through the Paycheck Protection Program to help cover payroll, rent, utilities, and other expenses.

Management is currently evaluating the impact that COVID-19 will have on future operations; however, given the significant uncertainties surrounding these events the impact to the Organization's statements of financial position, statements of activities, and cash flow cannot be reasonably estimated as of the report date.

NOTE 2: <u>INVESTMENTS</u>

The Organization accounts for investments in accordance with ASC 958-320-05, "Accounting for Certain Investments Held by Not-for-Profit-Organizations". As a result investments are valued at fair market value.

Financial instruments include cash and marketable securities.

The fair value of cash is the same as its carrying value.

FASB ASC 820-10-05, "Fair Value Measurement", establishes a framework for measuring fair value and requires additional disclosures about the use of fair value instruments. ASC 820-10-05 specifies that the valuation techniques used to measure fair value maximize the use of market data obtained from independent sources (observable inputs) and minimizes the use of unobservable inputs. ASC 820-10-05 establishes a fair value hierarchy based on the use of these inputs and is summarized as follows:

- Level 1 quoted prices in active markets for identical securities;
- Level 2 other significant observable inputs, including quoted prices for similar securities, and
- Level 3 significant unobservable techniques supported by little or no market activity.

NOTE 2: <u>INVESTMENTS</u> (Continued)

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in methodologies used at December 31, 2021 and 2020.

<u>Cash and Cash Equivalents:</u> The carrying amount approximates fair value because of the short-term nature of these investments.

<u>Equities</u>, <u>Exchange-Traded and Mutual Funds</u>: Fair value of equities, exchange-traded and mutual funds was based on quoted market prices for the identical securities.

The following is a summary of the investments as of December 31 by the ASC 820-10-05 valuation hierarchy:

2021	Level 1		Lev	el 2	Lev	el 3
Cash and cash equivalents Equities Exchange-traded fixed income funds Mutual funds	\$	27,351 64,219 398,477 527,705	\$	- - -	\$	- - -
	\$	1,017,752	\$		\$	
2020		Level 1	Lev	rel 2	Lev	vel 3
Cash and cash equivalents Exchange-traded fixed income funds Mutual funds	\$	23,333 601,150 403,067	\$	- - -	\$	- - -
	\$	1,027,550	\$		\$	

NOTE 3: <u>CAPITAL LEASES</u>

The Organization leases a vehicle under the terms of a capital lease agreement that runs through February 2023. Under the terms of this agreement, the monthly payment is \$1,786 and includes interest at 11.58%. The balance outstanding was \$20,540 and \$36,477 at December 31, 2021 and 2020, respectively.

The carrying value of the vehicle under capital lease obligation was as follows as of December 31, 2021 and 2020:

	 2021	2020	
Vehicle, at cost Accumulated depreciation	\$ 140,464 (98,325)	\$	140,464 (70,232)
	\$ 42,139	\$	70,232

Future minimum payments under capital leases at December 31, 2021, are as follows:

2022	\$ 21,437
2023	824
	22,261
Less: amount representing interest	(1,721)
•	
Present value of minimum lease payments	20,540
Less: current portion of capital lease obligations	(19,768)
	
Long-term portion of capital lease obligations	\$ 772

All interest expensed was charged to operations and included in Bookmobile expenses on the Statement of Functional Expenses.

NOTE 4: OPERATING LEASE

The Organization entered into a 5-year property lease through November 30, 2021. The lease was extended through November 30, 2022 with a tenant option to extend it one additional year. The property lease is for facilities from which the Organization conducts its central operations. Rent payments are fixed at \$5,691 base rent per month for the first year. Additional rents for common area maintenance and HVAC maintenance are assessed at the beginning of the calendar year based on budgeted amounts and reconciled annually with actual expenditures by the landlord. For the years ended December 31, 2021 and 2020, rent payments totaled \$93,379 and \$91,188, respectively.

Future minimum lease payments are as follows:

2022 \$ 62,601

NOTE 5: <u>CONTINGENCIES</u>

The Organization may participate in various grant and contractual programs. These programs are subject to program compliance audits by the grantors and contractors, or their representatives. Accordingly, the Organization is potentially liable for any expenditure which may be disallowed pursuant to the terms of these programs. The Organization's management is not aware of any material items of noncompliance, which would result in the disallowance of program expenditures.

NOTE 6: <u>RETIREMENT PLAN</u>

The Organization offers a salary reduction tax deferred annuity under Internal Revenue Code section 403(b). All employees may participate immediately upon their hiring. Under this plan, pre-tax contributions may be made up to the maximum allowable under current IRS regulations. Additionally, the Organization contributes up to 5% of the employee's gross wages up to the maximum allowed by law beginning after 90 days of employment. Contributions made for the years ended December 31, 2021 and 2020 were \$46,864 and \$46,094, respectively.

NOTE 7: SUPPLEMENTAL CASH FLOW INFORMATION

The Organization adopted the provisions of FASB ASU No. 2016-18, Restricted Cash, beginning January 1, 2019. This ASU requires amounts deemed restricted cash be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statements of cash flows, and presentation should permit a reconciliation when cash, cash equivalents and restricted cash are presented in more than one line item on the balance sheets. The Company has amounts deposited in the investments as discussed in Note 2. These amounts are deemed restricted cash.

NOTE 7: <u>SUPPLEMENTAL CASH FLOW INFORMATION</u> (Continued)

Cash and cash equivalents for cash flow purposes are made up of the following at December 31:

	2021	2020
Cash and cash equivalents Investments	\$ 1,118,762 27,351	\$ 1,240,173 23,333
	\$ 1,146,113	\$ 1,263,506

Cash payments for interest were \$\$4,727 for each of the years ended December 31, 2021 and 2020.

NOTE 8: <u>NET ASSETS</u>

The board has designated the following amounts at December 31:

	2021		2020	
Chrysler van payments Projects	\$ \$ 19,391 6,619		25,854 9,488	
	\$ 26,010	\$	35,342	

Net assets with donor restrictions consist of the following amount at December 31:

	2021		 2020	
Subject to expenditure for specified purpose:				
Bookmobile Be Ready Rover	\$ 19,065 1,111		\$ 34,448 890	
	\$	20,176	\$ 35,338	

NOTE 9: <u>LIQUIDITY</u>

The Organization's financial assets available within one year of the balance sheet date for general expenditure are as follows:

Description	Amount
Cash and cash equivalents Accounts receivable Prepaid expenses Investments	\$ 1,098,586 202,915 71,695 1,017,752
	\$ 2,390,948

The Organization has a goal to maintain financial assets, which consist of cash and investments, on hand to meet at least six months of normal operating expenses, which are, on average, approximately \$1,240,000. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

In addition, as part of its liquidity management, the Organization invests cash in excess of daily requirements in various investments. Funds held in these investment vehicles are readily available to cover operating expenses on an as needed basis.

NOTE 10: NOTES PAYABLE

	2021		2020	
Note payable - vehicle loan with monthly principal payments of \$539 through January 2025. The note is non-interest bearing. Secured by the vehicle.	\$	19,391	\$	25,854
Paycheck Protection Program loan (see terms below)				245,357
		19,391		271,211
Less: current maturities Less: Paycheck Protection Program loan		(6,464)		(6,464) (245,357)
Total Long-Term Note Payable - Vehicle Loan	\$	12,927	\$	19,390

Aggregate maturities of notes payable, assuming no change in current terms, consist of the following for the remaining years ending December 31:

2022	\$ 6,464
2023	6,464
2024	6,463

NOTE 10: NOTES PAYABLE (Continued)

Paycheck Protection Program Loan

As a result of the global pandemic that has negatively impacted the Organization, the Organization obtained a loan totaling \$245,357 through the Paycheck Protection Program (PPP) to help cover payroll, rent, utility and other eligible expenses. The loan beared interest at a rate of 1% and had a two-year term.

The PPP loan and accrued interest were eligible for full or partial forgiveness if the Organization incurred sufficient payroll, rent, utility and other eligible expenses during the covered period and met certain other criteria.

The Organization received a determination letter from the SBA confirming the entire remaining balance of the loan was forgiven as of April 30, 2021. The amount is therefore reflected as grant revenue on the statement of activities for the year ended December 31, 2021. This amount was reduced by \$150,000 as the Organization elected to distribute a portion of this revenue to the member libraries.

NOTE 11: <u>NEW ACCOUNTING STANDARD</u>

Leases

During February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), that will now require organizations that lease assets – or lessees – to recognize assets and liabilities on their statements of financial position for leases with lease terms of more than 12 months. ASU No. 2016-02 is effective for fiscal years beginning after December 15, 2021. The Organization is assessing the impact this standard will have on its financial statements.

LIBRARY SYSTEM OF LANCASTER COUNTY ANALYSIS OF STATE AND COUNTY FUNDING TO MEMBER LIBRARIES YEAR ENDED DECEMBER 31, 2021

	State Aid	County Aid	Total
FUNDING	\$ 1,907,961	\$ 1,993,740	\$ 3,901,701
DISBURSEMENTS			
Adamstown Area Library	61,675	10,391	72,066
Columbia Public Library	45,881	4,990	50,871
ELANCO Library	61,181	8,912	70,093
Elizabethtown Public Library	94,680	10,382	105,062
Ephrata Public Library	174,427	11,075	185,502
Lancaster Public Library	373,570	60,116	433,686
Lititz Public Library	107,600	10,553	118,153
Manheim Community Library	45,739	7,273	53,012
Manheim Township Public Library	149,496	12,465	161,961
Milanof-Schock Library	67,471	9,044	76,515
Moores Memorial Library	56,671	3,417	60,088
Pequea Valley Public Library	101,288	10,146	111,434
Quarryville Library	64,503	12,164	76,667
Strasburg-Heisler Library	54,638	4,072	58,710
Total Disbursements	1,458,820	175,000	1,633,820
FUNDING RETAINED BY SYSTEM	\$ 449,141	\$ 1,818,740	\$ 2,267,881